



The Application Management Experts

Divestiture as a Service

Achieve an efficient, smooth and cost effective separation of your IT infrastructure applications - and technical support!

Divestitures are tricky to pull off, particularly when the affected people, processes, and systems are deeply integrated within a parent company. Transition Services Agreements (TSA), while a critical piece to the process, do not provide the guidance, design or roadmap required for the efficient extraction and setup of new applications, an IT infrastructure platform or technical support for the divested organization.

The most successful transition projects start by selecting an IT technology partner to architect and develop a plan to establish a new infrastructure, and to assist in negotiating what is required as part of a TSA. This allows the new organization to leverage the momentum of the transaction to ensure a timely, smooth and cost effective transition project.

TriCore can help your organization prepare for a successful divestiture and transition. We work with organizations to:

- Identify and document the transition goals and timelines
- Execute due diligence requirements
- Develop and design the architecture
- Develop an IT governance model
- Implement the designed architecture
- Support, integrate and continuously improve your IT Infrastructure

Key Elements of Consideration – An Opportunity

There are endless IT challenges and opportunities for consideration when approaching a divestiture:

- Should we replicate the old environment or start fresh?
- Should the parent company's applications be used or is it time to migrate towards best of breed solution?
- Should solutions be implemented on premise, use a SaaS model or both?
- How will integration work?
- How do we establish a governance model that includes change control, problem and incident management, compliance and security?
- How can the new organization be enabled to recognize the full value of the divestiture and transaction?
- How do we ensure that future acquisitions can be easily integrated into the new entity?

These transitions create the perfect opportunity to leverage an IT Service Provider that has years of experience performing these services and designing services using the latest and greatest technology platforms; improving performance and productivity while driving down costs.

The TriCore Solution includes:



Tricore Managed

- BI
- Cloud
- Hosting
- Development
- VDI
- Staffing
- Network
- Email
- Help Desk
- CRM
- Project Management
- ERP
- Application Management
- Security
- Network
- Collaboration

Strategic Partnerships





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TriCore's Divestiture IT Services include:

- Designing and Developing a Technology Roadmap
- Transition Services Agreement Consulting
- Engagement Management
- Project Management and Implementation
- Infrastructure – Hosting, Cloud, Network, Security and Compliance
- Applications – Business Intelligence, ERP, Email, Collaboration
- Consulting Services – Application Selection, Implementation, Configuration and Support
- Development Services – Life Cycle Management and Change Control
- Help Desk Services and VDI
- Staffing

TriCore will work with you to plan and manage the entire IT divestiture lifecycle, from planning to steady state operations, on time and under budget. With our proven methodology and long term customer relationship management, you can count on us as your trusted IT Partner.

Case Studies

A leading global source of laboratory and industrial fluid handling products, instrumentation and equipment, was being divested by a large multinational Life Sciences firm. Current control of the Hosting environments, Networks, Systems and Applications were co-mingled and managed by the parent company assets. With less than a handful of IT resources being assigned to the new company post transaction, executing on the short term TSA was the immediate challenge. The CIO engaged TriCore who began to execute immediately, on the design, build and migration of the new IT infrastructure, including all aspects from end user support to email to the new entity's enterprise applications. This allowed the new organization to expedite the transition well within the TSA term leading to immediate efficiencies. The new platform was designed and architected to support the future growth and integration plans of the new organization.

TriCore has a long relationship with a manufacturer and developer of emerging energy storage solutions where we have provided implementation, hosting and application management support of the companies ERP environment since 2006. In 2013, the organization sold a key business unit to a large, multi-national energy solutions company. TriCore planned and executed on an application divestiture strategy to migrate, host, and support Oracle E-Business Suite and Agile applications for the new entity. TriCore's ability to execute rapidly, discretely, and with agility is a key reason why our customer continues to work with us on these key initiatives. We are a trusted partner in executing on their ongoing business strategies.

TriCore Provides:

- Design
- Resource Planning
- Project Management
- Governance
- End User Support
- Ongoing Management
- Quarterly Stewardship



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